Part 1: Reading

Read Section A. True or false? Write T or F.

This text is about a man. His name is Solomon Asch. He was born on September 14th, 1907. He is from Warsaw in Poland but he isn't Polish. Warsaw was part of Russia in 1907.

- 1. This text is about a woman.
- 2. Solomon is his first name.
- 3. He was born more than 100 years ago.
- 4. He was born in Poland.
- 5. He is Russian.

Marks: 5	
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\Box	

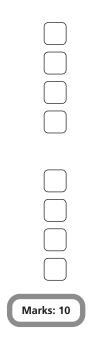
Read Section B. Choose the best ending.

Asch was born in 1907. In 1920, he moved to the United States. In 1928, he got a degree from New York City College. He then got a Masters degree in 1930. In the same year, he married Florence Miller. Two years later, he got a PhD from Columbia University. He taught Psychology for 19 years at Swarthmore College. He became famous in the 1950s. He did some important experiments in psychology. He died in 1996.

- 6. He moved to the US when he was ...
 - **a.** 7.
 - **b.** 13.
 - **c.** 20.
 - **d.** 19.
- 7. First, he studied at ...
 - a. a college in New York City.
 - **b.** Swarthmore College.
 - c. Masters.
 - d. Columbia University.
- 8. He got married in ...
 - **a.** 1950.
 - **b.** 1932.
 - **c.** 1928.
 - **d.** 1930.

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- 9. He got his PhD in ...
 - **a.** 1930.
 - **b.** 1932.
 - c. ten years.
 - d. 19 years.
- 10. Asch died at ...
 - a. 19 years old.
 - b. 96 years old.
 - c. 89 years old.
 - d. 91 years old.



Read Section C. Choose the best answer.

Asch studied human behaviour all his life. In particular, he was interested in the behaviour of people in groups. This area of psychology is called social influence. A psychologist called Sherif suggested in 1936 that the behaviour of a *group* of people often influences the behaviour of a *single* person. In other words, people watch and copy. If the majority in a group start shouting at something, for example, the rest of the group, the minority, will also shout, even though they are not angry. Asch was not sure if this was true.

Asch's most famous work is called the Line Experiment. He conducted this experiment in 1952. The experiment involved pictures of lines of different lengths. Asch told participants that they were taking part in a vision test. In fact, they were being tested on conformity. Asch wanted to see whether a person would conform to a majority view, even when it was obviously wrong.

For his research, he used 123 male students from three different colleges. These were the subjects, the people that the researcher is studying. Each experiment involved eight participants but seven of these knew the true point of the experiment. One participant, the subject, did not know. With each subject, he conducted 18 trials. Asch's research proved that Sherif was, in fact, correct.

- 11. What is Asch's area of psychology called?
 - a. Learning by observation.
 - b. Social influence.
 - c. Watch and copy.
 - d. Group behaviour.

Progressive Skills 1: Pre-test

Marks: 10

12.	What did	Sherif	suggest?
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- a. The majority always influences the minority.
- b. The majority often influences the minority.
- c. People are not influenced by the behaviour of a group.
- d. The minority often influences the majority.
- 13. What did Asch think at first?
 - a. People are probably not influenced by the behaviour of a group.
 - b. The minority often influences the majority.
 - c. The majority often influences the minority.
 - d. The majority always influences the minority.
- 14. What did Asch's experiments in 1952 look at?
 - a. Lines.
 - b. Vision.
 - c. Conformity.
 - d. Pictures.
- 15. How many subjects were involved in the experiments?
 - **a.** 18.
 - **b.** 7.
 - **c.** 8.
 - **d.** 123.

Part 2: Grammar

- A Choose the best way to complete the sentence.
 - 1. ______ for tests.
 - a. Always revise
 - b. Revise always
 - c. You always revise
 - d. You revise always

2.	۱	V	vith children.	
	a.	am like working		
	b.	like to working		
	c.	liking to work		
	d.	like working		
3.	In the	UK, school	compulsory after 16.	
	a.	it isn't		
	b.	isn't		
	c.	it aren't		
	d.	aren't		
4.	At un	iversity, you	for your life.	
	a.	responsible		
	b.	have responsible		
	c.	are responsible		
	d.	has responsible		
5.	There		permanent rivers in the south.	
	a.	aren't any		
	b.	aren't some		
	c.	are any		
	d.	isn't any		
			Mark	s: 5
Writ	te one	word in each space.		
1.		you want to hav	e a manual job or a clerical job?	
2	Emplo	avoos tako	responsibility for their own work	

- 2. Employees ______ take responsibility for their own work.
- 3. People can't change _____ personality easily.

В

- 4. Application forms ______ sent to candidates by the company.
- 5. Several managers interview candidates ______ the company needs several opinions.

Marks: 10

C Write the correct form of the word in brackets.

- 1. The sun shines on the water and the liquid ______ up. (heat)
- 2. A city on the coast is ______ than a city inland. (cool)
- 3. Mount Everest and K2 are _____ mountains in the world. (high)
- 4. Research means ______ information in books or on the Internet. (find)
- 5. Four containers of the same size ______ for the experiment. (need)

Marks: 10

Part 3: Vocabulary

A Which area of knowledge does each word come from? Tick in the correct column.

		Education	Personality and feelings	Work and business	Science	Physical features
		_		DUSITIESS	_	
1.	aggressive					
2.	attitude					
3.	bay					
4.	consultant					
5.	customer					
6.	delta					
7.	excitement					
8.	extrovert					
9.	freelance					
10.	graduate					
11.	graph					
12.	laboratory					
13.	lecturer					
14.	liquid					
15.	measurement					
16.	miserable					
17.	ocean					

Progressive Skills 1: Pre-test

		Education	Personality and feelings	Work and business	Science	Physical features
18.	peninsula					
19.	plagiarism					
20.	recruitment					
21.	salary					
22.	semester					
23.	tutorial					
24.	valley					
25.	vapour					
						Marks: 10

B Complete each sentence with a word from the box. There are extra words.

I .	oplica eighb	nts ours	contributed personality				hypothesis socialize	influences vacancies	mountainous whereas
	1.	The	results were			in a table			
	2.	Acco	ording to the S	wiss psych	iatrist, Ca	arl Jung, th	iere are two b	oasic	types.
	3.	Emp	loyers are look	ing for pe	ople who	have		to societ	y in some way.
	4.	The	re was a large i	number of			for the job).	
	5.	The	re are many			which affe	ct the averag	je temperatur	e of an area.
	6.	Dist	ance from the	Equator st	rongly		avei	rage tempera	ture.
	7.	The	coast is cool in	winter			the inland ar	eas are very v	varm.
	8.	The	results were			on a grap	h.		
	9.	The	highest point o	of South K	orea is H	alla-san, ar	ו	vol	cano.
	10.	Teer	agers are often	n very con	cerned al	oout		groups an	d background.
									Ма
С	Writ	e the	correct form	of the w	ord in bı	ackets to	complete th	ne sentence.	
	1.	lf yc	u want help fi	nding a bo	ook, ask t	he		(library)	

2. _____ of the university sport's club costs £20 per month. (member)

Progressive Skills 1: Pre-test

- 3. At the end of the essay, I put my _____. (conclude)
- 4. You cannot change your background but you can change your ______. (behave)
- 5. Unfortunately, ______ is high and a great many young people do not have a job. (employ)
- 6. Remember to include your ______, like ICT skills, in your Personal Statement. (able)
- 7. Extroverts sometimes want to win everything. They are extremely ______. (compete)
- 8. Most people have ______ with many groups and individuals. (relation)
- 9. What is the most important ______ between these two graphs? (different)
- **10.** You need to put the names of two ______ at the end of your application. (reference)

Marks: 10

Part 4: Writing

A Rewrite each word with the correct spelling.

1.	abrod	
2.	carear	
3.	colleegue	

- 4. contein
- 5. ecanomic
- horizun
 negitive
- 8. plateaw
- 9. situeted
- _____

Marks: 5

B Rewrite the sentences with the same meaning. Begin with the words given.

- 1. The country has no mountains in the north.
 - There _____

waight

10.

2. The south is warmer than the north.

The north _____

3. The manager writes a job description.

A job description _____

4. The manager wants to meet the best candidates so she holds interviews.

The manager _____

5. The university did a lot of research.

A lot of research _____

Marks: 10

C Dictation

You are going to hear a paragraph three times. The first time, just listen. Do not write. The second time, listen and write. The third time, check your sentences.

Marks: 10